### Why Didn't We Hear About This Earlier?

In today's fast-paced world, where information travels at the speed of light, it's surprising how some groundbreaking discoveries or events remain hidden from the public eye. We often find ourselves wondering why we didn't hear about certain things earlier, especially when they have the potential to impact our lives significantly. From scientific breakthroughs to historical events, there are several reasons why certain information fails to capture our attention until much later.

#### 1. Lack of Media Coverage

The media plays a crucial role in disseminating information and shaping public opinion. However, not all stories receive equal attention. In a world saturated with news, some stories are simply overshadowed by others that are deemed more newsworthy. The media's editorial decisions and priorities determine which stories make the headlines and which ones are relegated to obscurity.

Moreover, certain topics may be deliberately ignored or downplayed due to various political, economic, or social reasons. Controversial subjects or those that challenge the status guo often face resistance from powerful entities that aim to maintain the existing order. As a result, important discoveries or events may be suppressed or marginalized, preventing widespread awareness.



### Why Didn't I Hear About This Earlier?: Investors Often Don't Know What They're Missing

by Mark Roberts (Kindle Edition)

**★** ★ ★ ★ 5 out of 5

Language : English File size : 39333 KB Text-to-Speech : Enabled Screen Reader : Supported Enhanced typesetting: Enabled
Word Wise : Enabled
Print length : 76 pages



#### 2. Disruption of Information Flow

The vast amount of information available today can lead to an overwhelming flow of data. In this digital age, where countless news articles, social media posts, and videos compete for our attention, it's easy to overlook significant information. With our limited time and attention spans, it's challenging to keep track of every piece of news that could potentially be important.

Furthermore, the algorithms employed by search engines and social media platforms personalize our news consumption based on our preferences and browsing history. This often results in the echo chamber effect, where we are exposed to information that confirms our existing beliefs and interests, while missing out on diverse perspectives. As a consequence, important information can evade our awareness if it doesn't align with our established preferences.

### 3. Lack of Proper Promotional Efforts

In today's hyperconnected world, it's not enough for a piece of information to exist; it also needs to reach the right audience. Proper promotional efforts can significantly enhance the visibility and reach of important discoveries or events. However, if the individuals or organizations responsible for sharing the information do not allocate sufficient resources for promotion, it may fail to gain traction among the wider public.

Moreover, traditional gatekeepers, such as book publishers or academic journals, may limit access to certain information unless they believe it will yield a significant profit or contribute to their reputation. This can hinder the dissemination of knowledge, particularly in fields that do not easily generate commercial success. As a result, groundbreaking discoveries, even if they can revolutionize entire industries, may remain hidden from the public eye.

#### 4. Serendipity and Timing

Fortune often favors the lucky, and the timing of when information surfaces can play a crucial role in its reception. Sometimes, important discoveries are made long before they gain widespread recognition. The lack of awareness can be attributed to several factors, including chance, lack of interest at the time, or simply not having the right context to fully comprehend the implications of the discovery.

However, as time passes and circumstances change, new perspectives emerge, leading to a reevaluation of previously disregarded information. Serendipitous encounters with forgotten or undervalued discoveries can reignite interest and bring them back into the spotlight. This phenomenon is not uncommon, and history is filled with examples of long-lost ideas or inventions that were later recognized for their significance.

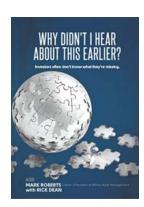
### 5. Complexity and Inaccessibility

Some discoveries or events may remain unknown for a long time simply because they are highly complex or difficult to understand. Fields such as quantum physics or advanced mathematics often involve concepts that require specialized knowledge to comprehend fully. The intricate nature of these subjects can create a barrier for widespread understanding and appreciation.

In addition, information that is hidden behind paywalls or available only to a select group of experts is unlikely to reach the general public. Without accessible explanations or simplified interpretations, important breakthroughs may languish in obscurity, waiting for the day when they can be effectively communicated to a broader audience.

The world is full of untold stories and neglected discoveries that could potentially reshape our future. Understanding why we didn't hear about certain information earlier requires a closer look at the various factors that influence our awareness. From media coverage and information overload to promotional efforts and the timing of discovery, numerous elements can contribute to the delayed recognition of important events and breakthroughs.

To navigate this sea of information effectively, it is essential for individuals to remain curious, seek out alternative sources, and question the narratives presented to them. By doing so, we can actively uncover the hidden gems that have evaded our attention and contribute to a more informed and engaged society.



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The genesis of my book is 20 years coming. Imagine a young 22-year-old starting a career as a financial advisor with a young face and working for a captive company, where my clientele options were very limited. I discovered quickly that for me to make a real go of this career, I needed to stand out from other financial advisors. I dove into tax strategies. I wanted to build a company in the financial service industry that had an emphasis on helping clients strategically save taxes on their investment accounts. Now, years later, I can say the No. 1 question I get regarding tax strategies is, "if this is that easy, then why my financial advisor wouldn't show this to me?" In my book, you will learn what we know to be basic strategies that, hopefully, will enhance your lifestyle and your portfolio's longevity. Also in the book, we address some of investors' fears about their money, like outliving their money, stock market risk and health care expenses. In my experience, the No. 1 fear most investors have is they don't know what they don't know. In other words, they don't know what questions to ask their advisor or even how to find the right advisor. I believe investors, in general, expect a financial advisor to inform them about things that are important and to be proactive and not just reactive. In this context, reactive means answering investor questions as they arise and being there for them when they need it, which are both important. But I also believe that being proactive with my investors is essential. I provide education and I actively deliver information that gives them something different to think about, something outside the box...I want you to read this book and say to yourself, "wow that made sense," and "I wish I had read this book long ago." I hope this book gives you ideas to take back to your advisor and ask some heartto-heart questions, review these rules and tax laws, and figure out what you can do now to get on the right track. Securities and advisory services offered through Client One Securities LLC. Member FINRA/SIPC and a Registered Investment

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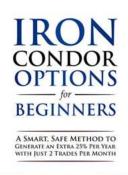
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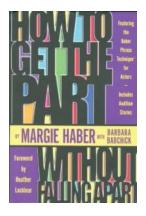


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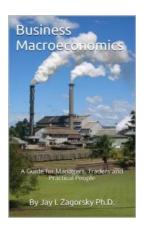
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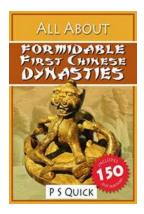
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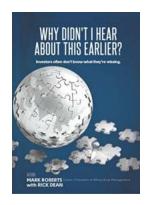
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